

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 02085 140850Z
ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W
-----140853Z 129363 /21

P R 131517Z MAY 77
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 598

UNCLAS STOCKHOLM 2085

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJECT: ADS REQUEST: RESEARCH SURGICAL SYSTEMS, NEWPORT BEACH,
CA

1. THE FOLLOWING FIRM HAS INDICATED GREAT INTEREST IN THIS
OFFER AND WOULD LIKE TO GET IN TOUCH WITH DR. ROGER S.
SANDERSON, THE PRESIDENT OF THE FIRM AS SOON AS POSSIBLE.
WE UNDERSTAND THAT DR. SANDERSON IS TRAVELING IN EUROPE
AT PRESENT.

2. COLLY COMPANY AB
BOX 724
S-181 07 LIDINGO 7, SWEDEN
ATTENTION: MR. OWE BERGIUS OR MR. GUNNAR ALBERTS
CABE: COLLYCOMPANY TELEX: 17421
TELEPHONE: 08/765 26 40

3. THE COMPANY WHICH WAS ESTABLISHED IN 1957, HAS SHARE
CAPITAL OF SKR 100 THOUSAND, ABOUT 40 EMPLOYEES, AND
ANNUAL TURNOVER OF APPROXIMATELY SKR 10 MILLION. THE
FIRM'S SECTION HANDLING HOSPITAL SUPPLIES IS, AMONG
OTHER PRODUCTS, SUCCESSFULLY MARKETING THE PALL ULTIPORE
BLOOD AND OXYGENATOR GAS LINE FILTERS TO HOSPITALS. THE
STERI-STOR CONTAINERS WOULD THEREFORE FIT VERY WELL
INTO THEIR LINE OF PRODUCTS. THE FIRM HAS
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PAGE 02 STOCKH 02085 140850Z

A GOOD BUSINESS REPUTATION AND RELIABLE CREDIT SOURCES
REPORT THAT THE FIRM IS FINANCIALLY SOUND AND HAS MET
ITS PAYMENTS PROMPTLY. HIGHLY RECOMMENDED TRADE CONTACT.

4. WE WILL LET YOU KNOW IF ANY OF THE OTHER FIRMS
CONTACTED ARE INTERESTED.

5. COLLY COMPANY CONTACTED RESEARCH SURGICAL SYSTEMS BY TELEX AND RECEIVED THE INFORMATION THAT DR. SANDERSON OF RSS WILL BE IN STOCKHOLM ON MAY 19 AND COLLY WAS ADVISED TO CONTACT SANDERSON THROUGH THE US EMBASSY AND THE EMBASSY TELEPHONE NUMBER WAS GIVEN.

6. PLEASE INFORM RSS THAT MAY 19 IS A SWEDISH HOLIDAY. ALL OFFICES WILL BE CLOSED THAT DAY. SOME MAY ALSO BE CLOSED THE FOLLOWING DAY. COLLY COMPANY IS, HOWEVER, WILLING TO MEET DR. SANDERSON ON MAY 19 WHICH THEY INFORMED RSS BY TELEX.

7. ALSO, PLEASE INFORM RSS THAT THE COMMERCIAL SECTION OF THE US EMBASSY IN STOCKHOLM IS LOCATED IN THE PREMISES OF THE US TRADE CENTER, VASAGATAN 11, S-101 28 STOCKHOLM 1, TELEPHONE: 08/24 84 20.

APPROVING OFFICER: ECON:CA:WESTADTLER.
PERRY

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TAGS: BEXP, SW
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